

Message Text

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46

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 210929Z FEB 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6540

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1119

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: WTDR - REIFEN - WEYLAND

REF: USDOC 1479

1. ADDRESS: 58 ZURMAIENERSTRASSE, 5500 TRIER, WEST
GERMANY, CABLE/TLEX: NONE, PHONE: 0651-42502, OFFICER:
HARRY LOCHANSKY, OWNER.

2. THE FIRM ESTABLISHED IN 1932 BY ERNST WEYLAND, HAS BEEN
MANAGED FOR SEVERAL YEARS BY HIS SON-IN-LAW, HARRY
LOCHANSKY. MR LOCHANSKY HAS BEEN SOLE OWNER AND
OPERATOR SINCE JANUARY 1973. THE FIRM IS A RETAILER,
WHOLESALE, IMPORTER AND EXPORTER (EEC COUNTRIES
ONLY) OF TIRES FOR CARS, TRUCKS AND TRACTORS, A SIDE
LINE IS AUTOMOTIVE MAINTENANCE TOOLS. THE FIRM HAS
8 EMPLOYEES AND 1 SALES REPRESENTATIVE.

3. FINANCIAL REFERENCES: CONTINENTAL GUMMIWERKE, AG, HANNOVER

4. FOREIGN FIRMS REPRESENTED: NONE.

5. MR LOCHANSKY AN AMERICAN CITIZEN BORN IN 1940,
HAS BEEN IN TRIER SINCE 1960. THE FIRM AND ITS OWNER HAVE
A GOOD REPUTATION AND THE FINANCIAL SITUATION APPEARS
TO BE ORDERLY, THE BUSINESS ADDRESS IS RENTED, BUT
MR LOCHANSKY IS OWNER OF LAND IN THE INDUSTRIAL AREA OF
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KONZ NEAR TRIER ON WHICH HE INTENDS TO ERECT A BRANCH.

THE FIRM'S EQUIPMENT IS VALUE AT ABOUT DM 30,000 AND
THE INVENTORY AT ABOUT DM 120,000. AMOUNTS RECEIVABLE
EXCEED OBLIGATIONS. NO DEROGATORY INFORMATION WAS RE-
CEIVED ON PAMENTS. RECOMMENDED AS A BUSINESS CONTACT
FOR US FIRMS.

6. INFO 02/74. PREPARED BY PBARTOLSIC AND APPROVED
BY ALVERLER.HARLAN

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